

Message Text

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ACTION NEA-09

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FM AMEMBASSY TEHRAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 6646

UNCLAS TEHRAN 4355

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: TRADE OPPORTUNITY: SHILAT SHOMAL DESIRES CONTACT WITH
AMERICAN CONSULTING ENGINEERS FOR FISHING

1. SHILAT SHOMAL IRAN (NORTHERN FISHERIES), WTDR 6/73, IS GOVERNMENT OWNED FIRM WITH MONOPOLY RIGHTS TO FISHING IN CASPIAN. UNDER AGREEMENTS DATING TO PRE-WORLD WAR TWO ERA, THIS FIRM HAS RELIED EXCLUSIVELY ON SOVIET ADVISORS AND HAS PURCHASED ONLY SOVIET MADE EQUIPMENT. HOWEVER, SHILAT SHOMAL HAS NOW DECIDED TO OBTAIN THE SERVICES OF AN AMERICAN CONSULTING ENGINEER WITH EXPERIENCE IN THE ENTIRE RANGE OF FISH HARVESTING AND PROCESSING SYSTEMS APPLICABLE TO OCEAN FISHING IN ORDER TO REVIEW ALL ITS OPERATIONS AND FACILITIES.

2. ACTION REQUESTED: USDOC PLEASE CONTACT ALL POTENTIAL CONSULTING FIRMS IN THIS FIELD AND REQUEST THAT THEY SEND INFORMATION ON THEIR STATUS AND EXPERIENCE TO AMEMBASSY, THERAN, WHICH WILL FORWARD SAME TO APPROPRIATE INDIVIDUALS.

3. FYI - FIRMS SHOULD BE CAUTIONED AGAINST MENTIONING SHILAT SHOMAL DIRECTLY BECAUSE RELATIONSHIP WITH USSR DESCRIBED PARA 1 STILL LEGALLY IN FORCE.

MIKLOS

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